

# **Transcript of May 4, 2020 Board Meeting**

Robert Liffland:

I'd like to start with the Pledge of Allegiance, please rise. (6:59 P.M.)

Group:

I pledge allegiance to the flag of the United States of America, and to the Republic for which it stands, one nation, under God, indivisible, with liberty and justice for all.

Robert Liffland:

Thank you, Dan. The first item on the agenda is the public hearing for the budget of 2020, '21. Um, Elizabeth, would you mind taking it from here please?

Elizabeth Shedd:

Sure.

Jennifer Osborn:

Um-

Elizabeth Shedd:

The general fund-

Jennifer Osborn:

Before we begin, I just need a motion to go into the public hearing and a second.

Earl Slocum:

So moved.

Robert Liffland:

You have a motion.

Lauri Taylor:

I'll make the motion.

John Burweger:

Second.

Lauri Taylor:

Second.

Robert Liffland:

[crosstalk 00:01:01]

Jennifer Osborn:

I'm just gonna do a roll call so everybody knows how you're voting. Mayor Rob Liffland?

Robert Liffland:

Aye.

Jennifer Osborn:

Trustee [00:01:10] Dan Peters?

Dan Peters:

Aye.

Jennifer Osborn:

Trustee [00:01:14] Earl Slocum?

Earl Slocum:

Aye.

Jennifer Osborn:

Trustee [00:01:19] John Burweger?

John Burweger:

Aye.

Jennifer Osborn:

Trustee [00:01:23] Lauri Taylor?

Lauri Taylor:

Aye.

Robert Liffland:

I just wanted to say one thing. I think this is our best budget ever.

Elizabeth Shedd:

The general funds proposed budget for the fiscal year June 1st, 2020, through May 31st, 2021 is \$1,746,435. This is the total of \$1,245,236 raised by taxes, \$332,270 from estimated revenue sources, and \$168,929 appropriated from the fund balance. The village's allowable tax levy limit for the upcoming fiscal year ending May 31st, 2021 is \$1,294,897. We propose to stay \$49,661 below that limit, and not increase the levy over last year's levy. There is a decrease in the mill rate for the upcoming year, so you may see a decrease in your upcoming village tax bill over last year's. Uh, some factors do need to remain constant for that decrease. For example, um, no increase in your taxable assessed value, no decrease in your exemptions if you have any, and no re-levies for unpaid services.

Elizabeth Shedd:

The column marked current year budget on the attached- on the, um, annualized planning budget report, which was posted on the website, lists the proposed amounts for the upcoming fiscal year. The column marked 2020 budget is actually the budget for the fiscal year that we are in. And the column

marked 2020 actual, reflects the revenues received and the expenditures paid from June 1st, 2019 to date.

Robert Liffland:

Thank you Elizabeth. Great job.

Dan Peters:

Yes, great job.

Wayne Osborn:

Wayne Osborn

Earl Slocum:

She always does a great job.

Robert Liffland:

Hey Wayne.

Jennifer Osborn:

Okay we can have public comment now if [crosstalk 00:03:55] anybody wants to make a comment if they could just say their name, and I'll try to keep it so um, nobody [crosstalk 00:04:00] is talking over anybody else.

Drew Montgomery:

Drew Montgomery.

Jennifer Osborn:

Okay.

Drew Montgomery:

Uh, I was curious why the- [crosstalk 00:04:13] I'm sorry? I was curious why the budget for the sheriff's department has gone up \$50,000 again, and I would like to know what we are getting for that.

Elizabeth Shedd:

[crosstalk 00:04:28] The increase of the- go ahead Rob.

Robert Liffland:

Go ahead, Liz [00:04:39]

Elizabeth Shedd:

The- That, that amount is just a cap of what the sheriff can't go over. Uh, they bill, they bill us for their time, we get, we get a monthly invoice from the sheriff's department, and it itemizes what hours they worked and what their salaries were. They don't usually even reach the cap, that's just the cap. As far as what we get for the services, I'll turn that over to Rob.

Robert Liffland:

We get police protection, we um, have full,[inaudible 00:05:24] into the county. With that, we don't have to pay for any lawyers, or anything that, if anybody makes a mistake, that, the county picks that up. So with that alone, we're saving a lot of money.

Robert Liffland:

And we do a good job, besides. With the little bit of money that we, uh, allow them to spend.

Robert Liffland:

Does that answer your question Drew?

Drew Montgomery:

Uh, I didn't quite understand what your answer meant.

Robert Liffland:

Well, with the police, with the sheriff's department, we don't have to worry about the village getting sued for something. They, they take care of all that insurance, they take care of patrolling the roads, they take care of making sure that everybody is safe, and it's, it... to me it's uh, I wish I had more money to put in there because, to me, it's one of our best, that we have to going for us. Dutchess county's sheriff's department.

Kevin Gardiner:

Um, Kevin Gardiner. Can I ask a question about-

Jennifer Osborn:

Go ahead Kevin.

Kevin Gardiner:

...the sheriff, as well? Okay so, um, Rob, last year there was a, uh, I believe it was a \$50,000 increase, uh, in the budget as well. So, with last year's increase and this year's increase, and what Liz just said, does that mean that's just a, uh, tax cap issue? Or are we really paying now, \$100,000 more for the sheriff than we did 3 years ago.

Elizabeth Shedd:

There were a number of years where there was no increase. And we're paying now, we're getting billed for their, their charging us a salary per officer. Over years, they get raises so we needed to raise the cap on that. That doesn't mean they'll go up to the cap, they don't usually go up to the cap. It's just a cap-

Robert Liffland:

No...

Elizabeth Shedd:

... We need to account for the possibility of that.

Kevin Gardiner:

So the budget, [crosstalk 00:07:53], the budget was then really, is, is uh, a proposed p- potential expense, but what is the actual expense to the sheriff over the last few years? Have we seen it g-going up at these, at this, kind of a rate, or is it... um... [crosstalk 00:08:09]

Dan Peters:

Going up or going up going down, if it's, now Elizabeth, correct me if I'm wrong, but I believe it's actually going down because we, we, looked, if-I, the mayor lowered it. A-a-at a point a few years ago. Um, um...

Kevin Gardiner:

Okay.

Dan Peters:

And, the services that we get are, ya know... (laughs) I mean, I don't know. Would, I mean, w-we need uh, uh, uh, ya know, we need a uh, uh, uh the ability to patrol the village and uh, and uh, they're here, ya know, they do traffic things, they do uh, uh, ya know, criminal things...

Kevin Gardiner:

But they're-

Dan Peters:

A-and it's absolutely a necessity to have a presence in the village. Um.

Kevin Gardiner:

[crosstalk 00:08:55] ... s-some sort of a crime wave we're having, or because some sort of liability thing that's going up dramatically because of some mistake that they made, uh, while patrolling the streets of Pawling uh, uh, I-I-it's-

Dan Peters:

No I think-[crosstalk 00:09:13]

Kevin Gardiner:

It's going up, some years it went up some years it went down, and, over-

Dan Peters:

W-

Kevin Gardiner:

... the course 5 years, maybe it's gone up just a little bit, is what you're saying.

Dan Peters:

So, t-there are, there are a lot of options, you can have your own police department, you can have a constable, a, uh, you can have and in-in-in all of those cases you provide the insurance, and all the liabilities, and all of the training, and all of those sorts of things to have a police force present. B-by

having the sheriff's department on board, we're, you know, t-t-they are providing that for us a-and I believe that i-it's a very important service and we've tried to manage the uh, the uh, uh the [crosstalk 00:09:55] financial part of it, and I think it's been done very well. And I-I I don't know, uh...

Kevin Gardiner:

Well I guess it's, the question is if other expenses are going up one or two percent, and salaries are being capped for village employees at two percent or whatever it is that you guys are doing, w-why would we be seeing such a dramatic increase? And maybe the increase is not dramatic, maybe as you said, it's gone down some years, up some years.

Kevin Gardiner:

And over a course of five years, h-has that, has gone up, you know, in a way that's more consistent with other, uh, other payroll issues? We're, I mean I guess, i-if there's discretion, that, that the mayor has to increase the police force, and he's been, you know, asking for more services, and asking for more officers, to be present at public events, or in other things. So in that, it might explain the increase, but that's kind of not what... I'm not hearing that, I'm hearing that it's, it's really just more of uh, an increase based on the tax cap that the sheriff's department have. And that's it.

Robert Liffland:

Correct.

Kevin Gardiner:

Okay. So, I, t-then I would ask i-if we could perhaps see the, the actuals, as opposed to the projections and budgets for that category-

Dan Peters:

Well certainly all of those things are available Kevin, and uh...

Kevin Gardiner:

Yeah, yeah. Okay.

Lauri Taylor:

The actuals are on that budget. You have 2019 budget, and 2019 actual. You have 2020 budget and 2020 actual. [crosstalk 00:11:29]

Kevin Gardiner:

B-b-but i-it...[crosstalk 00:11:32] we're referring to things now that maybe were five years ago.

Elizabeth Shedd:

That doesn't- there's more money to come.

Kevin Gardiner:

So, yeah.

Elizabeth Shedd:

I can tell you, I-I know what we've paid out all the way back to fiscal year ending in 2014. In 2014 it was 200, almost \$275,000, and that was in 2014, and we're talking about fiscal year ending in 2021 now. So, um.

Kevin Gardiner:

And it's at 300.

Elizabeth Shedd:

We have to be prudent... Well that doesn't mean they'll use \$300,000 of it, it just means they can't exceed that.

Kevin Gardiner:

Okay. So over a six year span it doesn't seem like that's uh, nearly as dramatic. Okay. Thank you very much.

Elizabeth Shedd:

Okay.

Drew Montgomery:

Drew Montgomery again.

Jennifer Osborn:

So anybody else have questions?

Drew Montgomery:

Drew Montgomery again. T-the column which is 2020 actual is, as of up to what date? Or what percentage of the year?

Elizabeth Shedd:

Um, March, M-march bills. March bills.

Drew Montgomery:

And this budget goes until when?

Elizabeth Shedd:

May 31st.

Drew Montgomery:

Okay thank you.

Steve Goldberg:

Steve Goldberg.

Robert Liffland:

Thank you Steve how are you?

Steve Goldberg:

Good, how are you doing?

Robert Liffland:

Good.

Steve Goldberg:

Liz, thank you for doing such a great job in sending this out. Um, my question is sort of, um, more, a-about contingencies versus anything on the expense side. I see that you have this tax number and I am sure that, you know, you're aware, as everybody is, that these property taxes are about 72% of the town's revenue base. Um, when you add in the penalties.

Steve Goldberg:

And I also see that even in, um, 2020, we're a little bit in arrears. Something, like, you know, 6 to 7% of delinquent taxes. Which, I guess, over 120 days we can sort of assume that these are going to be booked as delinquencies or not. I don't know.

Steve Goldberg:

But my question for you is this. And it's a two part question. And I-I, I don't, I'm sure you won't have a, you know, complete answer, but, we will know within the first month, ready, how many people are going to either defer, delay, or default on their mortgages, and/or taxes.

Steve Goldberg:

And, um, you know, I did some research on this. I know that there's a bill in the state, um, Senate, and in the assembly. If you guys want to look it up it's um, State Bill 193. And, it's already in committee, it's Carlucci's bill, to allow people to defer on taxes.

Steve Goldberg:

So my first question is, are you planning to do a recalculation, um, Liz, and the board, once you get some exposure on what shortfalls you might have, because of defaults, et cetera?

Steve Goldberg:

And in addition to that, I saw that I saw that Mayor Liffland was, you know, talking to the county, if a bill like that gets passed, will the council, t-the, um, will the village experience any cash flow problems, because people will be shifting their payments out by three months.

Steve Goldberg:

I know those are two questions. One is, when do you feel like you'll get the visibility, if you think that's going to be an issue? That's one question.

Steve Goldberg:

And two, if it does become an issue, are you, what are your preparations to work with the cash flow change?

Elizabeth Shedd:

If I understand your questions correctly.

Steve Goldberg:

Yeah.

Elizabeth Shedd:

The county makes us whole. So, [crosstalk 00:15:14] what, we don't collect by October 31st, the county makes us whole for this amount of \$1,245,236- [crosstalk 00:15:25] As far as... Pardon?

Steve Goldberg:

Because of the levy. Yeah, okay.

Elizabeth Shedd:

T-the, the actual to be raised by taxes.

Steve Goldberg:

Yeah. And do you anticipate, Liz, well that's good news.

Steve Goldberg:

Do you anticipate, Liz, that there's any reason why the county might be unable to, or the state might be unable, to make those payments [inaudible 00:15:48]

Elizabeth Shedd:

Well.

Steve Goldberg:

They're in concern [inaudible 00:15:53] I get that [inaudible 00:15:56].

Elizabeth Shedd:

I'm sorry could you repeat yourself?

Robert Liffland:

I'm having hard time hearing you.

Elizabeth Shedd:

Yeah. I'm-

Lauri Taylor:

Yeah it's breaking, breaking up. [crosstalk 00:16:01]

Steve Goldberg:

Sorry. I guess, Liz, my question is, do you have any concerns, or does the mayor have any concerns, or does the board have any concerns, on any inability of the county to make that whole payment on October 31st or at all.

Robert Liffland:

L-let me answer that. Um, I, I don't feel that we'll have any problem there. But what, what I did do with the county execs is, know that we can split our bill in half...

Steve Goldberg:

Yeah.

Robert Liffland:

... but we always get a penalty on that.

Steve Goldberg:

Yeah.

Robert Liffland:

What we're gonna do, now you can still cut that bill in half, and take, and pay two different times, but you will not get a penalty. So that's good news.

Robert Liffland:

As everybody I think knows, when this is all is over, when everybody's back to whatever normal might be, people are going to be hurting.

Steve Goldberg:

Yes.

Robert Liffland:

And um, so, what I'm trying to do is, is, ask the county for help, and they gave me help. And I think it'll work fine.

Steve Goldberg:

And will, a-a-and just as a question, Liz, do you anticipate, if there is a shortfall, I'm sure you don't, but just to be sure, do you anticipate any cash flow issues between when the county makes you whole. Which I guess is October 31st, and June 1st, the beginning of the fiscal year.

Elizabeth Shedd:

They makes us whole, usually in March.

Steve Goldberg:

Okay.

Elizabeth Shedd:

And I don't anticipate a problem. We have fund balance if we need to fall back on fund balance.

Steve Goldberg:

Okay. Cool. Thank you very much for, um... Answering all that.

Robert Liffland:

Thank you.

Kevin Gardiner:

K-Kevin Gardner. Can I just ask you about that fund balance Liz? Um, I realize we're using part of that fund balance to, to, meet t-the goals of this budget this year. Um, how much will be left in the fund balance, um...

Elizabeth Shedd:

Well, right now-

Kevin Gardiner:

... going into fall.

Elizabeth Shedd:

I, uh, right now th-the fund balance changes all the time, depending on what's coming in, what's going out. Right now, um, the projected fund balance is a projection for [crosstalk 00:18:18] the end of this current fiscal year, May 31st 2020. I project we'll have approximately \$700,000

Kevin Gardiner:

Okay.

Elizabeth Shedd:

... in that range. Um, we're going to use almost \$169,000 of that. Again, all projections. I can't tell you an exact amount, but, what that would lead us a projected remaining fund balance of a little over \$500,000, \$553,000, somewhere in that vicinity.

Kevin Gardiner:

Okay.

Elizabeth Shedd:

So, that's why I don't, I'm not concerned about a shortfall at this point.

Kevin Gardiner:

That's great. Now i-if I can ask a follow-up question on what Steve just said there. Uh, uh, Rob you said you feel confident that the, the county is still going to be able to make us whole for people who are not able to pay their taxes this year.

Kevin Gardiner:

Um, why do you think, why do you feel confident about that, did Marcus Molinaro confirm [crosstalk 00:19:19] for you directly that he feels he's got enough in his... He's has enough in his, his, cash box to, to make everybody whole? Every single village? Every town? With all the potential situations that people would be in and not able to pay their taxes this year, do you feel that confident about it?

Robert Liffland:

The making everybody whole?

Kevin Gardiner:

Yeah-

Robert Liffland:

I would say-

Kevin Gardiner:

Did he, did he say he felt that way?

Robert Liffland:

Yes.

Kevin Gardiner:

So, that's not your prediction. That's, h-he said, he said that, to you guys.

Robert Liffland:

Yep, yeah.

Kevin Gardiner:

Okay. All right. [crosstalk 00:19:50] Um, then I have one more question to ask about um, sales tax. Uh, sales tax that's collected, um, at the state level, you know, goes from the state, goes to the county, the county distributes it to the [crosstalk 00:20:05] municipalities. Um, and takes from that what they need to. [crosstalk 00:20:09]

Kevin Gardiner:

We can hear Earl breathing into the phone? Is that what you said?

Kevin Gardiner:

Um, anyway, if the sales tax is depleted, and we know that it will be. I understand for the first quarter we did okay, for the second quarter we think is gonna be a total disaster, we don't have any idea what's going to happen with the third quarter.

Kevin Gardiner:

Um, how much of the budget you've got there, uh, um, to spend, is based on the assumption of sales tax uh, being delivered to the village? Those funds being delivered to the village at the same level as last year. What percentage-

Elizabeth Shedd:

Well, last year-

Kevin Gardiner:

... of the budget, the budget.

Elizabeth Shedd:

Well, I didn't do a percentage, the budget, the current year's budget anticipated \$60,000. And-

Kevin Gardiner:

That's all? Oh.

Elizabeth Shedd:

And it'll probably be more, you can't, I mean it's so far in advance that y-you, the year before it was \$86,000, and then it's been much lower other years. I don't know why, but it has been. And, in any event for the upcoming budget, \$50,000 anticipated revenue from the quarterly, quarterly sales tax revenue-

Kevin Gardiner:

Sales tax.

Elizabeth Shedd:

... that we've taken.

Kevin Gardiner:

Okay. S-so out of 1.7 million, we only have 50,000 we're counting on to come from sales tax. And you've got enough money in the reserve to cover i-it if it's being half that or something. Okay. That's good to know. Thank you.

Steve Goldberg:

Um, this is Steve. Liz, may I ask one more question? Oh, well,

Elizabeth Shedd:

Okay.

Steve Goldberg:

... er, Jennifer, may I ask one more question please?

Jennifer Osborn:

Sure, go ahead.

Steve Goldberg:

Liz, I just wanted to clarify something. Um, b-because I think I know this, but this was a matter of some discussion before.

Steve Goldberg:

In your expense items, the, um, contractual expenses for zoning and planning... That's actually what-

PART 1 OF 4 ENDS [00:22:04]

Steve Goldberg:

Expenses for zoning and planning. That's actually what is, I think, tell me if I'm correct. That's what is paid to Chazen to provide the planner services. Is that correct?

Elizabeth Shedd:

It's, let me just find that page.

Steve Goldberg:

Or for the most part.

Elizabeth Shedd:

The contractual expenses, did you say for zoning?

Steve Goldberg:

Um, for planning.

Elizabeth Shedd:

For planning. One moment. Okay, um, that is comprised of the anticipation of going forward with a comprehensive plan.

Steve Goldberg:

Okay.

Elizabeth Shedd:

It also includes classes and supplies for the planning board. It also includes a stipend for the planning board, the five members of the planning board.

Steve Goldberg:

Yeah. So where is, I know that in the previous meeting, um, there was a discussion that Lauri did some good work in working out uh, I believe I have this correct a rate that would compensate the planner for the village. Um, and I had assumed that-

Lauri Taylor:

That's mostly all coming from escrow.

Steve Goldberg:  
All from escrows?

Lauri Taylor:  
Not all, most.

Steve Goldberg:  
Most of them. So is there any anticipation of increasing the escrow amounts in order to be able to better fund that activity? That's sort of a question for the, um, the board.

Dan Peters:  
Lauri?

Steve Goldberg:  
Yeah, that's what we are considering-

Dan Peters:  
Obviously, if you paid, if you were, if you watched a certain way, the rates, uh, for all things to do with the planning and zoning have been gradually changing and being approved by, by the board and, and, uh, and, and yes, certainly, uh, the idea is to make planning and zoning of, um, self-sufficient.

Steve Goldberg:  
Okay.

Lauri Taylor:  
We just recently increased them, um, what, maybe five months ago, six months ago. I don't remember the exact date.

Steve Goldberg:  
Yeah, I know.

Steve Goldberg:  
Although the increases work were minimal relative to the increase in property value, commercial property bonds. So I think it's great-

Dan Peters:  
Well, there's a lot of research-

Steve Goldberg:  
Yes.

Dan Peters:

... there was a lot of research done as to what other communities are doing. And, uh, we, we, we were trying to sort of adjust our rates to be comparable to other communities in Dutchess County and different members of the board and, and, and our staff reached out to other communities, uh, to formulate, uh, you know, sort of a plan of, of what their rates were and how our rates were comparable and we actually hadn't raised rates in a very long time. So we have begun to do that in a gradual sort of form. And, uh, and, uh, and continue to have conversations about it. And, uh, you know, it's, uh, it's, you know, something that everybody's been working on.

Steve Goldberg:

I think that's excellent. And I think also that a plan that you guys worked out for extra hours is great as well.

Robert Liffland:

Thank you.

Dan Peters:

Thank you.

Jenifer Osborn:

Are there any other comments or questions?

Kevin Gardiner:

Uh, this is Kevin again. I wanted to, uh, just ask a question about the uh, um, this issue about the County making us whole. Um, as I understand that the County, uh, just a couple of years ago had a fund balance themselves of about \$50 million which is significant actually considering a few people live in Dutchess County. Um, and how small the Village of Pawling uh, uh, fund balance is. But, uh, if, um, does anybody know, and this is the question I've already posed to Mr. Molinaro who has not responded to me, uh, where, uh, the County gets the money, uh, where, where do they get the money to make the Village of Pawling whole in, in the scenario where a significant amount of people cannot pay their taxes this year? Do they borrow that money or does that come out of the fund balance? Does anyone know what?

Robert Liffland:

What I can tell you when he, when he started, when he first got the job, he started with zero balance from there he took it and raised it to where it is to this day, he's just, he's incredible with what he can do with the numbers.

Elizabeth Shedd:

Can I answer his question on where-

Kevin Gardiner:

Yeah.

Elizabeth Shedd:

... it comes from?

Kevin Gardiner:

Yeah.

Elizabeth Shedd:

The County will re-levy any unpaid taxes onto the town and County tax bill.

Kevin Gardiner:

What does that mean re-levy?

Elizabeth Shedd:

The property taxes for the town that the town and County tax bill, it gets re-levied onto that tax bill if it's not paid to the village.

Kevin Gardiner:

No, I understand that eventually County gets their money because they'll repossess the property, they'll auction it off, they'll take what's owed to them and then they're, they're made whole at that point but my question is, in the meantime, in the meantime, if the, if the County needs to uh, fork up \$400,000 to, to the Village of Pawling, where do they get the money, the \$400,000 to lend-

Elizabeth Shedd:

So that I don't know. That I don't know.

Kevin Gardiner:

You don't where that comes from, okay.

Elizabeth Shedd:

I have no idea.

Kevin Gardiner:

I didn't know if it was borrowed or if it came from fund balance or, okay. Well, I'll keep poking on that.

Robert Liffland:

No, it doesn't come from that it comes from uh, from tourism. You'd be surprised what tourism brings into the County.

Kevin Gardiner:

It comes just from tourism, Rob?

Robert Liffland:

Not just, but I mean that's a hefty number the tourism, really heavy um-

Kevin Gardiner:

And that's specifically allocate-

Robert Liffland:

We carry that uh, well that's his discretion what he uses. I can't tell him what to use it for, but who are we going to lose, we're going to lose a good person that actually ran that department.

Speaker 2:

Priscilla?

Priscilla:

Mute the phone.

Speaker 2:

I did.

Kevin Gardiner:

Okay. Thank you Rob. I'll, I'll, I'll maybe, um, figure out who it is to call the County to get a more direct answer on that. Thank you.

Robert Liffland:

Okay.

Jess:

Are there any other questions about the budget?

Kevin Gardiner:

Good job everybody.

Robert Liffland:

Thank you for your support in this, it means a lot to us.

Jennifer Osborn:

I'm sorry.

Robert Liffland:

What's that Jen? I think we can move on now.

Jennifer Osborn:

Okay. We just need a motion to close the public hearing and return to regular session

Dan Peters:

Motion made.

Lauri Taylor:

I make the motion.

Jennifer Osborn:

I'm going to have Dan Peters making the motion and Lauri Taylor seconding.

Dan Peters:

Okay.

Jennifer Osborn:

Just to do a roll call vote. Mayor Robert Liffland.

Robert Liffland:

Aye.

Jennifer Osborn:

Trustee Dan Peters.

Dan Peters:

Aye.

Jennifer Osborn:

Trustee Earl Slocum.

Earl Slocum:

Aye.

Jennifer Osborn:

Trustee John Burweger.

John Burweger:

Aye.

Jennifer Osborn:

Trustee Lauri Taylor.

Lauri Taylor:

Aye and thank you Liz for a great job.

Dan Peters:

Amen to that.

Kevin Gardiner:

Yes.

Jennifer Osborn:

I'm just in the process right now of muting all the callers who are not board members so we can conduct out session.

Kevin Gardiner:

Uh, before, before you do that um, can I ask a question of why you're doing that? Are you not going to allow public, uh, comments and questions about the agenda items?

Jennifer Osborn:

No, we are not. Not at this time. It's um, we have um, put it on the website for people to send their questions in and um-

Kevin Gardiner:

I think that's um, I think that's um-

Jennifer Osborn:

It's been on the website since last week. Um, and I will read into the minutes the questions I have received to date and I will append anything that comes in after the meeting pertaining to the agenda items.

Kevin Gardiner:

Okay. That's unreasonable and dishonorable on the board's part to not allow public comments and questions tonight. How about those agenda items? There's a million dollar, uh, decision there that needs to be debated.

Robert Liffland:

Why don't we, why don't we address that? I don't have a problem with that.

Jennifer Osborn:

Okay. Let me un-mute everyone.

Robert Liffland:

Okay.

Dan Peters:

Dan?

Rob Liffland:

Yeah, no, I wait for me answer please.

Dan Peters:

All right.

Robert Liffland:

So, so uh-

Jennifer Osborn:

Rob let me unmute everyone. I have to go through each person. Give me a second.

Robert Liffland:

Okay. No problem.

Jennifer Osborn:

And I would like to adopt budget if you were going to do that before we go into discussion.

Robert Liffland:

Sure.

Wayne Osborn:

Um people will [Inaudible 00:32:32] budget.

Robert Liffland:

What do you mean?

Wayne Osborn:

They don't understand it.

Jennifer Osborn:

So we just need a motion to approve the budget for fiscal year 2020/2021.

Earl Slocum:

So moved.

John Burweger:

Second.

Lauri Taylor:

Second.

Robert Liffland:

All in favor start by saying Aye?

Jennifer Osborn:

I'm just going to do the roll call, Rob, so everyone can hear how you're voting.

Robert Liffland:

Okay. No problem.

Jennifer Osborn:  
Mayor Robert Liffland.

Robert Liffland:  
Aye.

Jennifer Osborn:  
Trustee Dan Peters.

Dan Peterson:  
Aye.

Jennifer Osborn:  
Trustee Earl Slocum.

Earl Slocum:  
Aye.

Jennifer Osborn:  
Trustee John Burweger

John Burweger:  
Aye.

Jennifer Osborn:  
Trustee Lauri Taylor.

Lauri Taylor:  
Aye.

Jennifer Osborn:  
Okay. And now I guess we'll move to the, um, the purchase of the Umscheid Parcel, Rob?

Robert Liffland:  
Or you have, um, something before that.

Jennifer Osborn:  
Did you want me to do those first?

Robert Liffland:  
Please.

Jennifer Osborn:

Okay. I need a motion to approve the Pawling Farmers Market at Village Green and public, public assembly, assembly events permit.

John Burweger:

So moved.

Elizabeth Shedd:

So moved.

Robert Liffland:

Um-

Earl Slocum:

Second.

Robert Liffland:

... just for this is for discussing only what I'd like to know is why is the, um, the farmer's market such a big surprise when we're getting blamed for the same stuff that they're doing, but nobody's picked that up. I'd like to know from the Montgomerys why is that.

Lauri Taylor:

Why, what?

Robert Liffland:

Any Montgomery here?

Betsy Montgomery:

Could you please restate, this is Betsy Montgomery, could you please restate the question Rob?

Robert Liffland:

It was, the question is that we were told that we couldn't say anything and that to me is wrong and we're getting, we always get the short end of the stick that that's what we're doing and we don't do that. So to me that was very upsetting.

Betsy Montgomery:

Rob, the reason that I asked that this not be discussed prior to the meeting is so that I would have time to go over with each and every one of our vendors the new rules and regulations that are in place.

Robert Liffland:

Well, you should have just said that in the beginning.

Betsy Montgomery:

I'm so sorry.

Robert Liffland:

It looks like you were like trying to hide something. That's how I took it.

Betsy Montgomery:

I'm sorry you misunderstood that.

Robert Liffland:

Apology accepted. Thank you.

Jennifer Osborn:

Are we ready for a roll call vote?

Robert Liffland:

Yeah.

Dan Peters:

Yeah.

Jennifer Osborn:

Mayor Robert Liffland.

Robert Liffland:

Aye.

Jennifer Osborn:

Trustee Dan Peters.

Dan Peters:

Aye.

Jennifer Osborn:

Trustee Earl Slocum.

Earl Slocum:

Aye.

Jennifer Osborn:

Trustee John Burweger.

John Burweger:

Aye.

Jennifer Osborn:

Trustee Lauri Taylor.

Lauri Taylor:

Aye.

Jennifer Osborn:

Approved. Um, the next item is to approve the inter-municipal cooperation agreement for the water system between the Village of Pawling and the Town of Pawling.

Dan Peters:

So moved.

John Burweger:

Second.

Lauri Taylor:

Second

Jennifer Osborn:

Um, I just need a roll call.

Robert Liffland:

All in favor. Okay do the roll call.

Jennifer Osborn:

Mayor Robert Liffland.

Robert Liffland:

Aye.

Jennifer Osborn:

Trustee Dan Peters.

Dan Peters:

Aye.

Jennifer Osborn:

Trustee Earl Slocum.

Earl Slocum:

Aye.

Jennifer Osborn:

Trustee John Burweger

John Burweger:

Aye.

Jennifer Osborn:

Trustee Taylor.

Lauri Taylor:

Aye.

Jennifer Osborn:

Um, I believe the next item, it's the approve the commercial real estate purchase and sale agreement between Umscheid and the Village of Pawling I believe this is the one that you wanted to have some public comment on.

Robert Liffland:

Let me just answer a couple of questions here. We had to change the money from the reservoir. What's that? From the reservoir to the, the well, and without us doing that, we would not be able to get funded that we're going to need. So that's, that's what that's really all about. And um, the other thing is, Kelly from the DEC, she called me up, I don't know, it could be a week or two weeks ago, whatever it is and she'd like to come out here and take a look at stuff. So it's not like we're not trying and look into other ways to get this water, but with the virus going around, they're working at their homes. So we really can't do anything as far as having them come out until this, it's um satisfied for everybody. And with that, I, uh, I would turn it over to Dan Stone and he could explain that.

Dan Stone:

Thank you. Mr. Mayor.

Robert Liffland:

Dan?

Dan Stone:

Yeah, I'm here. Yes, I'm here. Can everyone hear me?

Jennifer Osborn:

Yes, Dan.

Speakers:

Yes.

Dan Stone:

Okay. Well, what I'd like to do, um, there, there was a letter received from Steven Goldberg, uh, asking some questions about the Umscheid Project and the water supply improvement project. I'd like to use that as the basis of, um, my comments, uh, and hopefully provide answers to the questions that, uh, Mr. Goldberg raised um, I'll follow along his, uh, letter. Uh, his first comment was that that, uh, a map was not provided with the agenda, so it was hard to understand what the retained homestead parcel would be versus the lands acquired by, uh, or proposed to be acquired by the village.

Dan Stone:

Um, the homestead parcel, the way we, we've identified it for the purpose of this transaction is six acres. Um, it, uh, that was the acreage that Mr. Umscheid felt he needed to be able to either use their market, um, uh, the, the parcel that he retained. We have retained, retained all of the interests for the village necessary to protect the well and also to provide access, uh, to the wetland portion of the property. Uh, a portion that will include monitoring going forward. A copy of the map is attached to the, to the contract and when, you know, when, when folks are able to come into village hall, they could actually see the map at that point. But it's a six acre parcel.

Dan Stone:

Um, there's a, a fairly significant contingency section in the contract, uh, at section 19.1.2, um, Mr. Goldberg asked for clarification of that and essentially the contingency portion is to protect the village in the unlikely event or an very consequential event that the village is unable to secure any of the permits necessary to allow the use of this property for the purpose of, of water supply then the village is protected and will not have to consummate the deal and close on the property. So, so we made all of the actions by other entities necessary for that use to be a prerequisite to satisfy those contingencies before closing. There were two dates in the contingency section. One date was April 1st, 2020, which has passed and then another day, I think it's October 31st, 2021. Um, I don't have it. Yes it is. October 1st, 2021. Um, the original, the first date, the April date was set on a very fast time tracked project.

Dan Stone:

At the time we set that date, we were led to believe by the environmental facilities corporation. That is the funding entity for the state revolving fund where a grant and loan program, uh, is promised to the village. Folks at EFC told us just about this time last year that if we couldn't close on the loan for what was then the uh Upland filter plant and reservoir system that we would lose both the grant and the loan um obligation of EFC. We mapped out a very aggressive and fast track program to in an attempt to hit the April 1st, 2020 date. Sometime in November or December um, EFC had second thoughts that the July, 2020 date was not required for closing. Um and working with Bond counsel decided that we no longer had to uh, close by uh, uh, July of 2020. Uh, EFC needs about three months to do all their closing papers.

Dan Stone:

So that April 1st date was set up so that we could get to the July 2020 date. But since the, the funding deadline has been extended, um, the April, uh, date of 2020 is no longer critical to the village. We left in the contract just in case something went awry with respect to our fast track approval, we left in the contract another year and a half for all of those contingencies to be satisfied, um, and hence the second date. Um, and I think that's, I think that's both two and three of Mr. Goldberg's letter. He suggests and, uh, for the sake of transparency to add finders' fee into section 15.1, 15.2 um, you know, the village lawyer went through this section. I really don't, um, you know, I, it's not my area of expertise. So I think,

uh, the contract fully protects, uh, the village and from a broker fees, which was the intent of that section.

Dan Stone:

If, if this needs more, uh, discussion, it would have to come from, uh, attorney Daniels. Um, the, the price of the property was a lengthy, month long discussion between the owner and the village. Um, both sides agreed that they would each hire an appraiser, um, to come up with what each side felt was an appropriate number for the land. And, um, there was quite a, quite a bit of room between those two numbers. Um, Mr. Umscheid and his, uh, appraisers looked at the market value of the land, uh, if it, if it was to be developed and in fact, at one point in time he had an offer significantly higher than this number for the land, uh, for its development.

PART 2 OF 4 ENDS [00:44:04]

Dan Stone:

Um, our appraiser, the village's, th- the appraiser representing the village, um, came up with what we felt was a defensible number for the purposes of th- of the village. And, uh, the two parties, through very hard negotiations and long negotiations, finally agreed on the price, uh, of 1.1 million. Um, neither side got everything they wanted but it, it was, it was the, the number that everybody felt they could, uh, agree on and, and do a deal on.

Dan Stone:

It also was within the budget of the original upland filter plant and reservoir number, uh, the, the number that was approved budget-wise, uh, uh, is maintained through this project in bringing it, it online. So, there was a consistency with prior bu- budgeting processes. Um.

Dan Peters:

D- Dan would you talk [crosstalk 00:45:11] would you, would you talk about [crosstalk 00:45:13] the, the numbers, the gallons versus the, the, the, the reservoir project and the, and, and what this, the potential-

Dan Stone:

The yield?

Dan Peters:

... is here? Yeah.

Dan Stone:

Um. Yeah, I, I think you asked about yield. The y-, the two wells, each of the two wells, the test wells that were installed on the Umscheid property can produce a hundred gallons a minute, um, which is roughly almost 300,000 gallons a day since there's 1,440 minutes in a day. Um, currently the village uses, with the restricted use, about 180 or 190,000 gallons a day, so Umscheid on its own could produce sufficient water, uh, to meet, uh, average daily, more than average daily demand.

Dan Stone:

The reservoir project, uh, o- coming off the ground would have had a 50,000 gallon per day yield. Uh, it would only be with an investment of another three or so million dollars and, to bring water in from another reservoir effectively increasing the water shed area, put it, come up to a point of having a capacity of 200,000 gallons a day, uh, uh, or two-thirds of what Umscheid, uh, can produce. Um [crosstalk 00:46:35]-

Dan Peters:

With, with, with the cost of fi- filtration?

Dan Stone:

Oh, operation is just, uh, a whole nother story. Um, the, the Umscheid water meets part 5 standards including, uh, it had no measurable coliform colonies, uh, at the point, at the time we tested it. Not withstanding that, we will disinfect it, but, um, d- disinfection will be the only treatment required of the Umscheid wells. The upland source would have required filtration, uh, a very, very expensive operating proposition, uh, for the quality of water up there. Uh, multiples of the cost of operating a ground water source. If I, if I could comment on one other aspect of, of, um, this project, the environmental facilities corporation is the funding entity for both a grant and a loan. They, they have very strict standards-

Speaker 3:

[crosstalk 00:47:39].

Dan Stone:

... for setting the budget and the bond, uh, uh, uh, um, resolution to go forward with the project. During the fall of '19, the village met all of the EFC standards, which are equal to or, or more stringent than the public notice and hearing standards of, uh, uh, municipal law in New York State. So, um, by, by passing the EFC test for fundability, you have done everything required, uh, of you with respect to, uh, notices and hearings and, uh, and adopting resolutions. And, um, unless somebody has a question for me, I, uh, I think that's all I have to say.

Robert Liffland:

[crosstalk 00:48:37] So what would that actually cost us, once this, say we got the, all the money that we needed?

Dan Stone:

The, the project budget right now is about 3.7 million, including the acquisition of the land.

Robert Liffland:

So, the grant basically would cover that.

Dan Stone:

The, the grant and loans cover it, yes.

Robert Liffland:

Thank you.

Kevin Gardiner:

Uh, can I ask a question?

Robert Liffland:

Sure.

Kevin Gardiner:

Okay, so this is Kevin Gardiner again. Um, Dan it sounds like you, you have lot of information there, uh, and knowledge about the negotiations, uh, for the purchase price of this land. Um, uh, I guess the first question is, uh, did you realize, uh, in this that the, that the land is assessed at less than \$500,000 [inaudible 00:49:33] homestead included?

Dan Stone:

Uh, the, you know, my expertise is not, not appraising land. Uh-

Kevin Gardiner:

Okay.

Dan Stone:

... the village engaged a professional appraiser from the, um, Saratoga area to represent it. That appraiser, uh, determined using standard, you know, appraising practices in New York State what he felt the range of value was. Um, I heard the conclusion, I was not involved in how or how that, uh, individual does his business. Mr. Umscheid, too, had a, an appraiser certified in New York State or, or registered, whatever the, the proper title of that is and those two numbers were different and the number that the village agreed on was between the two, the two numbers.

Dan Stone:

S- so it was in the range of what, uh, the, the appraiser felt was a fair market value for the property. Um, uh, I, I'm, other than, other than me watching the process, I'm not, you know, I'm not, I'm not an expert in that area.

Kevin Gardiner:

Yeah. Well, I've had my own [crosstalk 00:50:55] property, I've had my own property assessed, uh, uh, uh, several times, um, to refinance it or whatever and each time, you know, there's been a [inaudible 00:51:03] and the assessor is basically looking at comparable properties, uh, in my neighborhood, uh, that have sold, you know, over the past two years to come up with a price that the bank is comfortable, uh, saying that it's actually valued, it really is worth the amount of money that uh, you're asking to borrow.

Kevin Gardiner:

So, in this case, when you look at the property and you look at the surrounding properties, other vacant lots that are in the village, uh, I'm not sure how they could come to the conclusion that it was, it's worth, uh, uh, four or five times, uh, the, the same uh, property, uh, um, on a per acre basis and then, um, uh, you know, i- i- it leads to other questions, which is why I had asked, and I spoke with several of the, uh,

t- village board meeting, uh, members today, is that there really should be a public hearing about this, because there's something very strange going on here.

Kevin Gardiner:

We've got a, um, uh, this is, these two assessors got together and hammered out a, a deal that they both think is fair, but I think the public needs to-

Dan Stone:

That's, that's not what I said.

Kevin Gardiner:

... have confidence.

Dan Stone:

That, that is not what I said.

Kevin Gardiner:

Well.

Dan Stone:

I said the village-

Kevin Gardiner:

[crosstalk 00:52:12].

Dan Stone:

... had an assessor that worked-

Kevin Gardiner:

Yes.

Dan Stone:

... for the village, and in-

Kevin Gardiner:

Yeah.

Dan Stone:

... the village's interest. The owner had an assessor who worked for the owner and for the owner's interests.

Kevin Gardiner:

But the, that assessor-

Dan Stone:

That's what I said.

Kevin Gardiner:

... that the, that assessor that the, uh, the owner hired, one of the things that you pointed out that they were using as evidence for why this property is worth as much as he thinks it is, is based on an offer made by the Toll Brothers to put a development there. But that development never happened.

Dan Stone:

[crosstalk 00:52:42] that was, that was a point in time and space put out there, whether it was [crosstalk 00:52:47]-

Kevin Gardiner:

Do you know what year it was?

Dan Stone:

... 2020 or not, I do not know. I do know it was part of the [crosstalk 00:52:51].

Kevin Gardiner:

Well I think was about fif- fifteen years ago that offer was made by the Toll Brothers for that property. Fifteen years ago was before the, the economic collapse of 2007 to 2008 and be- before this current collapse. So whether the property is worth what that assessor, uh, is, is um, is saying it's worth is, is very questionable.

Dan Peters:

Okay, so [crosstalk 00:53:16].

Kevin Gardiner:

That's why I think there needs to be a public hearing about this.

Dan stone:

He's got credentials that I don't have.

Kevin Gardiner:

But.

Dan Stone:

I suspect he has credentials that you don't have. I, I-

Kevin Gardiner:

Of course.

Dan Stone:

... I don't, I don't, you know, it's not my area of expertise. I, I can report what I saw and heard, but I was not a part of that, so I can't, I can't debate this with you. I can just tell you what I heard.

Dan Peters:

So, um.

Robert Liffland:

And I think, and I think with, with the gallons that we're gonna get out of there, it-

Dan Stone:

I- I- I- If I could, if I could [crosstalk 00:53:50]-

Robert Liffland:

... if we could find that again, th- th- that would be amazing.

Dan Stone:

Mr. Mayor, pl- please, let me just comment on that. The value of the property was not based on the water resources on the property. It would be illegal to do that. The, the State of New York owns the water resources and it is only through a permit that you get to use those resources. So the, so that was not used. The, the, the, the potential value of the water resource of the village was not part of the appraisal.

Steve Goldberg:

Uh, Dan, this is Steve Goldberg. I, I think, to be fair, um, [inaudible 00:54:32] couple of things, one, you did a lot of work here, um, and it, I don't think we should get into, as you said, what appraisers do, and I think that it's also important to note that assessments are very often wildly different than properties, so that can happen, um, to support that. Um, I also just, a- and so, I, I think you've done a really good job of explaining this, I think that um, even though, and you've made an excellent point, even though this water is not the property, and it's illegal to support the value, I think what is important might be, or might be important, is for you to discuss, i- i- briefly, just the other groundwater searches that you did, um, and, and why that is an excellent property.

Steve Goldberg:

I, I think that those things will help people, um, feel more comfortable with this, and also, so I'm not sure, I believe you said that it was a grant and a loan, but unless I'm mistaken, it's a grant and a bond, um, and I think that that is an important distinction, especially [crosstalk 00:55:41]-

Dan Stone:

Well, b-

Steve Goldberg:

... price.

Dan Peters:

The grant is 0%, I mean, the loan is 0%, uh-

Steve Goldberg:

Right.

Dan Peters:

... through bonds. And-

Dan Stone:

So, and it [crosstalk 00:55:52].

Dan Peters:

Go ahead, Dan. D- Dan, you talk.

Dan Stone:

Yeah, it's a loan because the ESC is responsible for the, uh, for the bond.

Steve Goldberg:

Right.

Dan Stone:

Ultimately the-

Steve Goldberg:

So, I think [crosstalk 00:56:01].

Dan Stone:

... the full faith and credit.

Steve Goldberg:

[crosstalk 00:56:04] right.

Dan Stone:

The full faith and credit of the State of New York. So, it's not, you know, and-

Steve Goldberg:

I understand.

Dan Stone:

... and they got the money, and loaned it to the [inaudible 00:56:12] so, it, it isn't-

Steve Goldberg:

Exactly.

Dan Stone:

... [crosstalk 00:56:14] loan.

Steve Goldberg:

I think people-

Dan Stone:

[crosstalk 00:56:15].

Steve Goldberg:

... but I think, Dan, both Dan's, I think people should understand that, because while there may be questions about the price, if you can explain very briefly to people how it was a 0% loan, or a bond with a long duration, or a grant, well we don't wanna just be enriching other people, like Mr. [Umscheids 00:56:35], the difference in price of a hundred thousand or two hundred thousand is not really that large an issue. I think it's important for you to [inaudible 00:56:44] in my opinion, to explain to people, um, why they might not be right about having this price sensitivity.

Dan Stone:

Uh, D- uh.

Dan Peters:

Well.

Dan Stone:

I can't- Dan, Dan, I, I, uh, t- Trustee Peters I, I could maybe try to start on this and then, um, be quiet and, and what, whatever, whatever [inaudible 00:57:07]. I, I think there's, there, you know, the way the EFC process works, they provide a grant, and in this case, I think the grant was 1.7 million of the total project cost. So, right out of the box, they're picking up something, almost a third of the, of the project cost, which makes it very favorable. In addition, because of the village's income, uh, average income, uh, it qualifies for a zero interest loan.

Dan Stone:

And, you know, the public sees automobiles being sold now, or tractors for 84 months, zero interest. That means you're, you're using somebody else's capital, which you have to repay, but you're not being charged the fee for using that capital over the term of the loan. And, and so what, what we're doing is we're stretching out the amount of money that needs to be repaid over a 30 year period. So, as, so it's not coming out of everybody's hide in year one, it's 1/30 of, 30th of it, more or less, coming out of, uh, the taxpayer's hides, uh, every year as you go.

Dan Peters:

Only the user's hide.

Dan Stone:

And. Users, correct. Not [crosstalk 00:58:27].

Kevin Gardiner:

I thought the village was buying this land.

Dan Peters:

The users are.

Dan Stone:

The uh, there are-

Dan Peters:

The users are [crosstalk 00:58:36].

Dan Stone:

... there are a few people. Yeah.

Dan Peters:

[crosstalk 00:58:38] This is from the water fund..

Dan Stone:

Right.

Dan Peters:

The, the village-

Dan Stone:

So the, there's a few people that-

Dan Peters:

... has to, the village is the vehicle but the users are the ones that pay for it. Just like with the sewer plant. It's the us-

Kevin Gardiner:

The users are o- uh, ones that are gonna pay this thousand dollar, this million dollars back. Just the users.

Dan Peters:

Just the users. And Kevin Gardner is not a u-

Kevin Gardiner:

[crosstalk 00:59:00].

Dan Peters:

... [inaudible 00:59:02] but we're thinking about charging some of those Quaker Hillers for, you know, in case we need to come up and put a fire out at your house, and the fire house-

Kevin Gardiner:

Why not.

Dan Peters:

... no, you know, connects-

Kevin Gardiner:

Go for it.

Dan Peters:

... to the tank, they bring the water to you, [inaudible 00:59:17] wants to, you know, send that your way.

Kevin Gardiner:

Please. Be my guest. Okay, so um.

Dan Peters:

Please.

Kevin Gardiner:

Uh, we still come back to this point, is this, is this property worth a million dollars? Uh, [crosstalk 00:59:30].

Dan Stone:

Okay, let me, let me put it.

Robert Liffland:

[crosstalk 00:59:32] look at it.

Dan Stone:

Let me try to, let me try to say again what I thought I said earlier, and that is if, if the surface water source was worth 3.7 million-

Speaker 7:

Unbelievable.

Dan Stone:

... for fifty thousand gallons a day, and, and we still get this for 3.7 and at 300,000 gallons a day-

Speaker 7:

[crosstalk 00:59:49].

Dan Stone:

... it doesn't sound like a bad deal to me.

Kevin Gardiner:

Well, can I, can I ask then, if there's land that's across the street at Murrow Park that we actually already own, the village taxpayers own that land-

Dan Stone:

The town taxpayers own it[crosstalk 01:00:03].

Kevin Gardiner:

... there's no cost to, to putting-

Lauri Taylor:

No, we don't.

Kevin Gardiner:

... to putting, putting a well, well there, each person in the village is also a taxpayer for the town.

Dan Peters:

But the, the [crosstalk 01:00:13].

Kevin Gardiner:

That's their property as well as Lakeside park [crosstalk 01:00:14].

Lauri Taylor:

Lakeside Park is the town[crosstalk 01:00:16].

Dan Peters:

[crosstalk 01:00:18] four times at least, um, th- th- there is a geological report of what works here in, in the village and the town for water and what those sources will yield, and Dan, please speak to that.

Dan Stone:

Yes, if I may. So, so the way we, the way we started this, uh, was uh, fall of '18, um, I, I, I've been doing water supply since n- January of 1970. I, my first job was with the New York State Health Department Bureau of Public Water Supply and, and, over the, over the ensuing fifty odd years, um, I, I have come to fi- develop a number of water supplies, I've come to have a bias towards overburden water because it's more predictable, it's generally better quality, and it's almost always less expensive to develop than bedrock water.

Dan Stone:

Um-

Kevin Gardiner:

Yeah.

Dan Stone:

... the village had had years of history, uh, drilling, uh, bedrock wells. I was not part of that history, but it has. It drilled the Baxter-Green Well Fields, three wells in the late 1990's, early 2000's, had an initial yield of 175 gallons a minute. By 2010, the yield is down to about 30 gallons a minute. The reservoir well, which is right next to the reservoir, initially had a yield of something on the order of 50 gallons a minute, today it makes 8 gallons a minute. The Libby Wells, two wells north of, uh, Corbin Road, um, yields about, uh, on y- about 50 or 55 gallons a minute for both w- combined, and they have low level radionuclide contamination, which we have to address.

Dan Stone:

Corbin, which was a mixed well initially, a, a bedrock well and an overburden well, um, went from a yield of about a hundred gallons a minute to something on 50. I'm, I'm not a huge fan of bedrock water if shallow, fresher, younger water is available. So, in the fall of '18, we, we proposed to do a very quick and dirty, uh, soil sampling program, uh to the village, uh, uh, to see if, one of [inaudible 01:02:54], if two things of three things exist, we needed to find out of the formation was sufficiently deep, because if it's good, coarse gravel but it's only few feet deep, it's of no value as a water supply. So, it has to be deep.

Dan Stone:

And sufficiently granular to allow water to flow through it in a, in quantities that would, um, meet public water supply purposes, and it needs saturated, uh, depth. So, you have to have deep soil, you have to have deep saturation, and you have to have granularity. So, we drilled four or five holes on, on the town park property, and we drilled-

Kevin Gardiner:

Lakeside.

Dan Stone:

... four or five holes on Umscheid, uh, the Umscheid wells showed depths about 70 feet, granularity, and saturation of around, uh, this is from memory, around 40 feet. The wells on the town park property showed depths 70 plus deep, I don't remember the, the final number. But the, but there was no granularity, it was fine sand top to bottom. And that, that makes a big difference, because you, to, to bring the water into the well, it, you need to pack off the well, gradually going from coarse material near a screen back to the natural formation, effectively making the diameter of the well bigger, uh, so it's easy for water to get in it.

Dan Stone:

The stratigraphy on the town property did not look nearly as good as Umscheid. Now, having said that, if, if there was nothing at Umscheid, I think I would have asked the village to roll the dice and try the town property, but I had a better shot rolling the dice on Umscheid. Subsequently-

Kevin Gardiner:

H- hey.

Dan Stone:

... and I have not seen these data, but subsequently, I'm told the town pumped a well on the town property, it too thinking it was the answer to everything, and that well turned out to yield 12 gallons a minute.

Kevin Gardiner:

[crosstalk 01:05:08].

Dan Stone:

So, that, that's the data base I have. Um, and, and the-

Kevin Gardiner:

Dan, can I interrupt you there?

Dan Stone:

... [crosstalk 01:05:13] we thought.

Kevin Gardiner:

Dan, you're talking about the, the Lakeside Park. Those are the, the four places that you tested-

Dan Stone:

Yes.

Kevin Gardiner:

... the four wells. Now, I'm not talking about Lakeside park. I'm talking about Murrow Park, and the reason why Murrow Park is specifically-

Dan Stone:

Oh, there's no gravel there.

Kevin Gardiner:

... of interest.

Dan Stone:

There's no gravel in Murrow Park.

Kevin Gardiner:

The, Murrow Park is directly across the street from where you, you said you, y- you tested on Umscheid.

Dan Stone:

There's no, there are, there are no-

Kevin Gardiner:

You-

Dan Stone:

... gravel deposits of any significance on that property.

Kevin Gardiner:

... but you haven't tested it.

Dan Peters:

[inaudible 01:05:42] It's, it's mostly rock. Yeah, but the, yeah, the geology is, is evident. [inaudible 01:05:52] [crosstalk 01:05:52].

Kevin Gardiner:

As I understand, you guys didn't, did not test Murrow Park at all. You only did Lakeside Park.

Dan Stones:

There is no gravel on Murrow Park. I was looking for gravel...

Kevin Gardiner:

It's across the street from where you're talking about.

PART 3 OF 4 ENDS [01:06:04]

Dan Stone:

What?

Dan Peters:

So, these wells are dependent upon, upon the gravel-

Dan Stone:

[crosstalk 01:06:08] Okay.

Dan Peters:

... I don't know. I'm not a- a-

Dan Stone:

Grav- gravel... Okay, let's, let's go back 10,000 years. Everything that you see, if you look straight up for a mile, was ice. That ice as it retreated, as it melted, off the front face, ice was still pushing south and melting fast. In its retreat, it left, in some places, outwash systems that, that where the FINES were washed away because they're lighter and they, they go with the flowing water. And the heavier, uh, sands and gravels were left behind.

Wayne Osborn:

No, that is-

Dan Stone:  
That's the kind of-

Wayne Osborn:  
For an hour [crosstalk 01:06:50]-

Dan Stone:  
The kind of [inaudible] we're looking for.

Wayne Osborn:  
... water [inaudible 01:06:51] I'm starting to hear you.

Kevin Gardiner:  
Okay. So, uh, the, the, Murrow Park we haven't tested over there. I would still, uh, uh, say that [crosstalk 01:07:01]-

Dan Stone:  
I told you, there's no gravel there. There's no there's no reason to test it unless you're looking for-

Dan Peters:  
There's no gravel yeah but-

Dan Stone:  
... unless you're looking for bedrock wells.

Kevin Gardiner:  
Even though it's directly across the street?

Dan Stone:  
[crosstalk 01:07:09] There is no gravel. On that part. (laughs)

Dan Peters:  
[inaudible 01:07:12]. There's no gravel there.

Kevin Gardiner:  
Okay then. The question comes back to you. Is this property that you wanna buy worth a million dollars or is it worth what it's assessed at, which is five [inaudible 01:07:23]-

Dan Stone:  
And I told you, you've got to get an appraiser to, to talk to, to you about that.

Kevin Gardiner:  
Okay.

Dan Peters:

So, the appraiser says-

Kevin Gardiner:

We have, we have an appraiser at the town and she [crosstalk 01:07:31] for that.

Dan Peters:

... that the, that after all of that and we talked about this over and over and over. The appraiser says, and, and we did... I mean, this, this is a process that's taken 18 months. Um-

Kevin Gardiner:

No doubt, and a lot of work. I don't discount that.

Dan Peters:

And, and, and you, and you question everything that we've done. And all we wanna do is supply water to our village residents. And, and, and, and... I don't know.

Kevin Gardiner:

I'm not questioning whether you need water for your village.

Dan Peters:

And you [crosstalk 01:08:05]

Kevin Gardiner:

The question is whether that property is worth 1.1 million dollars.

Dan Peters:

So, what would you do? Go away [crosstalk 01:08:12].

Kevin Gardiner:

I would, I would talk to the... We pay an assessor, the town of Pawling pays an assessor to assess all the properties, including the ones in the village, I'd, the first question I'd, I ask is to her. Why does-

Lauri Taylor:

But that's not the same as an appraiser.

Kevin Gardiner:

Why does she have it assessed at, at 500,000, less than \$500,000? You know, and then you guys were to take it off of the tax roll, so you're gonna lose revenue...

Dan Peters:

Kevin. Is there anything that any of us can do right? We wanna [crosstalk 01:08:44]-

Kevin Gardiner:

Of course, you do a lot, you do almost everything right, Dan. You know it. I, I think so.

Dan Peters:

We, we, we, we, we need, we, we need to make this happen. And we have done all of the homework to make it happen. We need water. Desperately need water.

Robert Liffland:

And, and Dan, uh, ...

Dan Peters:

And here we have somebody that doesn't even live in the village, [crosstalk 01:09:02] who is challenging everything that we do.

Robert Liffland:

Hey hey Dan Peters.

Dan Peters:

Yeah.

Robert Liffland:

It's a little more than that, too. Yes, we need the water. But we also need [crosstalk 01:09:16]-

Earl Slocum:

Dan. Dan it's Earl Slocum. Can I say something?

Robert Liffland:

... for our, for our people. If we have a fire [crosstalk 01:09:21].

Earl Slocum:

Yeah, well, I think, what we have to do, we have to move along. We need the water for the village residents. And this is the best opportunity we've had in a long, long time. And I really think it's time to stop talking about it and move it along as everybody understands it, except Kevin, for some reason, that we need the water. As well as we get it at the best price. So, I think we should just stop talking about it and move along.

Helen Grosso:

Can I just ask one question? This is Helen Grosso. And, uh, uh thank you everybody. I've been following this carefully and I don't live in the village, but I think it's gonna impact everybody-

Earl Slocum:

[crosstalk 01:10:08] Kevin.

Helen Grosso:

... that the village be healthy. Hey, so I just wanted to ask this, did, did, did the village lawyer or anybody there deal with the issue of eminent domain, which means you can acquire private property for a quote "just compensation"? And 'cause it seems like you guys were pushed into a very tight corner here. And I don't doubt Dan Peters, that you guys worked your butts off to make it happen. I appreciate that, I really do. I'm just curious, did that issue, was that ever discussed, what is allowed by eminent domain to acquire private property for municipal use with the payment of just compensation. Is that why this worked out this way? You allowed this seller to come in with a very high amount you had to counter?

Dan Stone:

If I may, I mean, of course everybody thought about that, and that was the hammer in the village's back pocket, if we couldn't get to a number that, uh, appraisers could support. Um, we were also, as we embarked through the fall of '19, we were still hopeful that DEC would jump onboard with us and get our permits by April 1st. Which would bring this water online by late 2020, or early 2021. Um, in the fall of '19, had we embarked on a condemnation process, April, uh, that first date of getting our permits from DEC, just wouldn't have happened. We needed to show a contract a, a mechanism for getting the land to, uh, the permittees to permitors and we couldn't get there with eminent domain. Today maybe you could, but then, you couldn't.

Helen Grosso:

Okay thank you, thank you, I- I think this is-

Dan Peters:

If you do that, if you do that, you drag it on and on and on and on.

Earl Slocum:

I know.

Helen Grosso:

Okay, thank you.

Earl Slocum:

Time to move on. We need the water, let's get going.

Robert Liffland:

Hey, Dan-

Helen Grosso:

Thanks everybody, I appreciate that.

Robert Liffland:

Thank you. Dan Peters.

Dan Peters:

Yes.

Robert Liffland:

Not only do we need the water for drinking, but we also need the water for fire. We were... So, if you're gonna ask your chief on the, we can't even wash out our lines.

Dan Peters:

Yup. No, uh, we all know that.

Robert Liffland:

I know I'm talking to the choir, but it's not good.

Dan Peters:

Yeah. We all know that and we've known that for ages and, and, and it's all this out, you know, it's all this, you know, it, it, it, it's sinful that what's going on, you know? We need to get this water online.

Robert Liffland:

Without a doubt [crosstalk 01:13:10]-

Dan Peters:

And the sooner the better.

Robert Liffland:

... affects, and I think it affects everybody in this town and the village.

Dan Peters:

No, at the end of this month, when people start using our water to fill their pools and all that, we'll be trucking water in, you know?

Steve Goldberg:

Dan-

Dan Peters:

And uh paying for that, you know?

Steve Goldberg:

Dan, this is Steve Goldberg. I, I just think, I think, again. that people need to understand something that you're saying, you know, in a more practical way. Which is, and I've discovered this-

Robert Liffland:

I think you, you're right on that, Steve.

Steve Goldberg:

Right. Which is, I've discussed this with the others Dan. We are one lightning strike away from not having enough water for the village or the town-

Dan Peters:

Well, exactly. But-

Steve Goldberg:

... or to fight a fire. And it's-

Robert Liffland:

I'm gonna say this Dan-

Dan Peters:

But Steve, Steve, Steve, We've been telling people this-

Steve Goldberg:

... and so, wait, let me, let me [crosstalk 01:13:59] please let me finish.

Dan Peters:

Okay.

Steve Goldberg:

And I think that, that is why the situation is so serious. And so, to, you know, to put a cap on it, I hear people's reaction to this price. But what Earl said is, kind of right, which is, look, this situation is extraordinarily dire, and if, if it, if, if there's too high a price, it's a premium that's paid out on a zero interest loan, over the course of 30 years. That is not a significant outlay of money, and the difference, again, the difference, if people think that the price should have been \$700,000, we are talking about \$300,000 over the course of 30 years, which is \$10,000 a year, right? We have to put this in terms that will calm people down, and if we lose a well, right now, then we will be in a position where unfortunately, it will cost more than \$30,000. So, we have to do this, right?

Dan Peters:

That's what, and that's what we've been dealing with. And we-

Steve Goldberg:

Yes.

Dan Peters:

... and, and, and... But there's no out- there's really no public outcry. The public outcry is from people, um, who, who don't even live in the village.

Earl Slocum:

The thing is. We seem to get it. Everybody gets it. Except Kevin.

Dan Peters:

Yeah.

Earl Slocum:

So, I think we just move on.

Dan Peters:

Okay.

Steve Goldberg:

Okay, well first of all, Earl It's not just Kevin. There are a lot of people. I think you've done a great job, I know you're frustrated, but-

Earl Slocum:

I'm not frustrated. I'm just annoyed that you keep bringing it up the stuff that, that, that... Kevin, you, you, you live up on Tracy Road, you know, the water's not gonna affect you, we're, we're getting the best deal that we can possibly get with no interest rates and so on and so forth, and we worked our butt off trying to get all these deals, and the, uh, and financing and, and, and you're just you're just beating a dead horse. And, and, and so I, I, just, I'm, I'm, I'm sick of all this nonsense when we, we, we need to move on.

Drew Montgomery:

Drew Montgomery. I don't think Kevin is the only one who would like to understand this completely. You guys know a lot of what has gone on and what has gone into this, but it feels like we've been backed into a corner and are paying a premium for that. So-

Dan Peters:

There's no, there's no-

Drew Montgomery:

... don't get upset that people wanna understand what's going on. That's not fair.

Dan Peters:

There's no corner. There's no corner, Drew. For crying out loud. We, we-

Robert Liffland:

Steve.

Dan Peters:

There is nothing that we do that isn't open and transparent. We talk about everything, we bring it to the public, we have brung it to the public tonight, and, and, and, and somehow you, you accuse us of being, you know, you know, off-base. We're not off-base. I mean, we're just trying to do the best damn job that we can possibly do. And we get beat up for it all the time, you know?

Dan Stone:

I don't hear anybody-

Earl Slocum:

What Kevin should do is, move into the village and run.

Drew Montgomery:

I don't hear anybody, um, accusing you of anything.

Earl Slocum:

So, let's, let's just get over this and let's move on.

Dan Peters:

Okay. Yeah. I agree with that.

Drew Montgomery:

People are trying to-

Dan Peters:

Really.

Drew Montgomery:

Okay. Move on.

Drew Montgomery:

People are trying to understand what's going on.

Betsy Montgomery:

Where their money is going.

Drew Montgomery:

Where their money is going.

Dan Peters:

Well, we've made that very available, I mean, Drew, you come to all of our meetings. None of this has been made behind the scenes. We've talked about it every step of the way. And now all of a sudden, everybody acts like we haven't... you know.

Earl Slocum:

Well, who's asking? He's always saying everybody, everybody, the only one we hear is him. Oh.

Dan Peters:

Yeah. I mean, you, you folks come to our meetings, anybody is welcome at our meetings, we publicize everything that we're doing, we're, we're working our ass off to try to, you know, bring some water into the village, and, and sewer for the, you know, I mean, the sewer plant was, uh, uh, in a collapse, and we had to fight tooth and nail over that, and and-

Robert Liffland:

Hey, Dan Peters, Dan Peters?

Dan Peters:

Yes sir.

Earl Slocum:

Dan, it doesn't-

Robert Liffland:

We, we don't do... Dan Peters, we, we don't do this [crosstalk 01:18:38]-

Earl Slocum:

... make any difference. Nothing's ever going to satisfy Kevin, so I just think let's just move on.

Robert Liffland:

We don't do the three minutes.

Dan Peters:

What were you saying to me, Robert?

Robert Liffland:

Let other people talk. I feel that if... Uh, Let people talk in [crosstalk 01:18:51] understood.

Dan Peters:

No, I don't mind them talking but they don't hear us.

Robert Liffland:

I understand that, but we never do the three-minute rule. And I will not do that.

Dan Peters:

Well I didn't was I saying any three-minute rule? We've been talking about this-

Robert Liffland:

No, I'm just bringing it up.

Dan Peters:

... we're almost, we're almost on two hours now.

Robert Liffland:

It's okay.

Dan Stone:

This, this is Dan Stone. Can I just make just one parting comment?

Dan Peters:

Yes.

Robert Liffland:

Yes.

Dan Stone:

Thank you Steve Goldberg for using that simple, 30-year financing formula, I should have thought of presenting it that way. You did a good job.

Dan Peters:

Amen.

Dan Peters:

(laughs).

Steve Goldberg:

Thank you. I appreciate that. Guys I, I just, I think, first of all thank you mayor for letting people express themselves. I, I think if there's one thing to take away from this, um, in, in addition to what a good job people have done to address how critical a situation this is. I, I just wanna say that, you know, I think we, we all should remember that, you know, sometimes when we get feedback or we hear things in frustration, sometimes it's one person talking, but they are talking like a lot of people. And, and that feedback is a gift. Dan I know how hard you work, Dan Peters. But it seems that, you know, there is a communications issue and maybe in another time, we can all work harder to bridge that gap. And Earl, I know how frustrated you are but it's important guys, to remember that the people who live in the town, are also your constituents. I'm a village resident-

Robert Liffland:

Correct.

Steve Goldberg:

... but we have to appreciate that the property values and the, the health of the town is critical, the village, is critical for town people as well.

Earl Slocum:

Yeah but if we don't have water for the village residents, you won't have your property value worth anything either.

Steve Goldberg:

Exactly Earl, that's the point. Thank you for [crosstalk 01:20:43].

Dan Peters:

No, But, but, but, but what I think is being [inaudible 01:20:47] is that, we do everything possible to make, to do the right thing. I mean this mayor and this village board, try to do everything that we possibly can to make this, uh, process a public process, and, and to show everything that we're doing and why we're doing it. And if people miss the boat, I don't believe it's our fault. Maybe, maybe... And the o- and the, you know, I mean, I, I don't know. We have really worked our ass off as a village board um, and, and, and the sewer commission and worked with the town board to try to move these things forward. And, and it, it, you know, sometimes the frustration is that, nobody gets it or appreciates it, and we just keep constantly getting railed over it, you know? And we need to move on, and vote on this.

Jennifer Osborn:

Would you like me to read the approval?

Robert Liffland:

Sure.

Dan Peters:

Let's go for it.

Jennifer Osborn:

We need a motion to approve the commercial real estate purchase and sale agreement between Umscheid and the Village of Pawling.

Earl Slocum:

So moved.

Dan Peters:

So moved.

Dan Peters:

Second.

Jennifer Osborn:

I guess, okay, so Earl Slocum made the motion and Dan Peters seconded. I'll do a roll call vote. Mayor Robert Liffland?

Robert Liffland:

Aye.

Jennifer Osborn:

Trustee Peters?

Dan Peters:

Aye.

Jennifer Osborn:  
Trustee Slocum?

Earl Slocum:  
Aye! Aye! Aye!

Jennifer Osborn:  
Trustee Burweger?

John Burweger:  
Aye.

Jennifer Osborn:  
Trustee Taylor?

Lauri Taylor:  
Aye.

Jennifer Osborn:  
Approved. Um, the next item-

Robert Liffland:  
Thank you everyone.

Jennifer Osborn:  
... on the agenda to the motio- Oh, I'm sorry.

Lauri Taylor:  
What?

Robert Liffland:  
All right Jenny.

Dan Peters:  
Did somebody say something?

Jennifer Osborn:  
Okay, I didn't know if, uh, Rob wanted to say something.

Robert Liffland:  
No, I was just saying, good job.

Jennifer Osborn:

Um, the next item is to approve-

Robert Liffland:

Go ahead.

Jennifer Osborn:

... the proposal services for the village of Pawling Umscheid well field water supply with The Chazen Companies.

Dan Peters:

So moved.

Earl Slocum:

Second.

Jennifer Osborn:

Roll call, Mayor Liffland?

Robert Liffland:

Aye.

Jennifer Osborn:

Trustee Peters?

Dan Peters:

Aye.

Jennifer Osborn:

Trustee Slocum?

Earl Slocum:

Aye.

Jennifer Osborn:

Trustee Burweger?

John Burweger:

Aye.

Jennifer Osborn:

Trustee Taylor?

Lauri Taylor:

Aye.

Jennifer Osborn:

Um, next item is to approve the professional service change order for the ground water development Umscheid property with The Chazen Companies.

Earl Slocum:

So moved.

John Burweger:

Second.

Jennifer Osborn:

Um, roll call. Mayor Liffland?

Robert Liffland:

Aye.

Jennifer Osborn:

Trustee Peters?

Dan Peters:

Aye.

Jennifer Osborn:

Trustee Slocum?

Earl Slocum:

Aye.

Jennifer Osborn:

Trustee Burweger?

John Burweger:

Aye.

Jennifer Osborn:

Trustee Taylor?

Lauri Taylor:

Aye.

Jennifer Osborn:

Approved. Next item is to approve the Metro North Treasurers Reports for February 2020 and March 2020.

John Burweger:  
So, Moved.

Dan Peters:  
Second.

Lauri Taylor:  
Second.

Jennifer Osborn:  
I'm sorry, who made the motion?

Dan Peters:  
John Burweger had already [crosstalk 01:24:38].

Jennifer Osborn:  
Thank you. Um, roll call, Mayor Liffland?

Robert Liffland:  
Aye.

Jennifer Osborn:  
Trustee Peters?

Dan Peters:  
Aye.

Jennifer Osborn:  
Trustee Slocum?

Earl Slocum:  
Aye.

Jennifer Osborn:  
Trustee Burweger?

John Burweger:  
Aye.

Jennifer Osborn:

Trustee Taylor?

Lauri Taylor:

Aye.

Jennifer Osborn:

Next item is to approve the minutes from February 3<sup>rd</sup>, February 13th, February 18th, and March 2nd.

John Burweger:

So Moved.

Dan Peters:

Moved.

Dan Peters:

Second.

Jennifer Osborn:

Roll call, Mayor Robert Liffland?

Robert Liffland:

Aye.

Jennifer Osborn:

Trustee Peters?

Dan Peters:

Aye.

Jennifer Osborn:

Trustee Slocum?

Earl Slocum:

Aye.

Jennifer Osborn:

Trustee Burweger?

John Burweger:

Aye.

Jennifer Osborn:

Trustee Taylor?

Lauri Taylor:

Aye.

Jennifer Osborn:

Next item is the motion to the, pay the April bills in the amount of \$151,327.25.

Dan Peters:

So moved.

Earl Slocum:

So moved.

Dan Peters:

So, second.

Jennifer Osborn:

All right. Roll call, [crosstalk 01:25:47] Mayor Robert Liffland?

Robert Liffland:

Aye.

Jennifer Osborn:

Trustee Peters?

Dan Peters:

Aye.

Jennifer Osborn:

Trustee Slocum?

Earl Slocum:

Aye.

Jennifer Osborn:

Trustee Burweger?

John Burweger:

Aye.

Jennifer Osborn:

Trustee Taylor?

Lauri Taylor:

Aye.

Dan Peters:

Aye.

Jennifer Osborn:

Approved. Robert [crosstalk 01:26:07] further, [inaudible 01:26:09] done.

Dan Peters:

Uh, you gotta change the order once in a while, you know?

Jennifer Osborn:

Rob did you have anything else?

Robert Liffland:

No I'm good thank you.

Jennifer Osborn:

And so, we just need a motion to adjourn the meeting.

Dan Peters:

So moved.

Lauri Taylor:

Motion made.

John Burweger:

Second.

Jennifer Osborn:

Just do a roll call. Mayor Robert Liffland?

Robert Liffland:

Aye.

Jennifer Osborn:

Trustee Peters?

Dan Peters:

Aye.

Jennifer Osborn:

Trustee Slocum?

Earl Slocum:

Aye.

Jennifer Osborn:

Trustee Burweger?

John Burweger:

Aye.

Jennifer Osborn:

Trustee Taylor?

Lauri Taylor:

Aye.

Jennifer Osborn:

That adjourns the May 4th village board meeting, thank you. (8:26 P.M.)

Lauri Taylor:

Thank you Jen. [crosstalk 01:26:53].

Dan Peters:

Thank you Jennifer.

Earl Slocum:

Hallelujah

Dan Stone:

Have a good night everybody. [crosstalk 01:27:01].

Earl Slocum:

Bye. (laughs).

Lauri Taylor:

Bye. [inaudible 01:27:08].

PART 4 OF 4 ENDS [01:27:21]